

THE LAMB CENTER

FINANCIAL REPORT
YEAR ENDED JUNE 30, 2022

THE LAMB CENTER
FINANCIAL REPORT
YEAR ENDED JUNE 30, 2022

TABLE OF CONTENTS

	<u>Page</u>
Independent Auditors' Report	1-2
 <u>Financial Statements</u>	
Statement of Financial Position.....	3
Statement of Activities.....	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to Financial Statements	7-13



INDEPENDENT AUDITORS' REPORT

**TO THE BOARD OF DIRECTORS
THE LAMB CENTER
FAIRFAX, VIRGINIA**

Opinion

We have audited the accompanying financial statements of The Lamb Center (a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of The Lamb Center as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Lamb Center and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Lamb Center's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Lamb Center's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Lamb Center's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Robinson, Farmer, Cox Associates

Staunton, Virginia
November 18, 2022

FINANCIAL STATEMENTS

THE LAMB CENTER
Statement of Financial Position
June 30, 2022

ASSETS

Current Assets:

Cash and cash equivalents	\$ 346,514
Accounts receivable	27,806
Investments	108,179
Inventory	15,877
Prepaid expenses	<u>5,172</u>
Total current assets	<u>\$ 503,548</u>

Noncurrent Assets:

Property and Equipment:

Land	\$ 1,830,602
Construction in progress	308,050
Building and improvements	2,449,355
Vehicles	42,500
Furniture, fixtures, and equipment	184,069
Less: Accumulated depreciation	<u>(527,676)</u>
Net property and equipment	<u>\$ 4,286,900</u>

Other Long-Term Assets:

Investments	\$ 2,704,393
Security deposits	<u>6,695</u>
Total other long-term assets	<u>\$ 2,711,088</u>
Total noncurrent assets	<u>\$ 6,997,988</u>

Restricted Assets:

Cash - restricted for new building	<u>\$ 25,000</u>
Total assets	<u><u>\$ 7,526,536</u></u>

LIABILITIES AND NET ASSETS

Liabilities:

Current Liabilities:

Accounts payable	\$ 33,556
Accrued wages and payroll taxes	45,635
Compensated absences	<u>51,473</u>
Total current liabilities	<u>\$ 130,664</u>
Total liabilities	<u>\$ 130,664</u>

Net Assets:

Net assets without donor restrictions	<u>\$ 7,395,872</u>
Total net assets	<u>\$ 7,395,872</u>
Total liabilities and net assets	<u><u>\$ 7,526,536</u></u>

The accompanying notes are an integral part of these financial statements.

THE LAMB CENTER
Statement of Activities
Year Ended June 30, 2022

	Without Donor Restrictions
Revenues, gains, and other support:	
Contributions	\$ 1,506,004
Contributions in-kind	207,025
Local government grants	500,548
Investment income, net	<u>(505,419)</u>
Total revenues, gains, and other support	\$ <u>1,708,158</u>
Expenses:	
Program services (Note 2)	
Career and support	\$ 1,449,875
Supporting services:	
Management and general	328,778
Fundraising	<u>156,044</u>
Total expenses	\$ <u>1,934,697</u>
Change in net assets	\$ (226,539)
Net assets at beginning of year	<u>7,622,411</u>
Net assets at end of year	\$ <u><u>7,395,872</u></u>

The accompanying notes are an integral part of these financial statements.

THE LAMB CENTER
Statement of Functional Expenses
Year Ended June 30, 2022

Expense	Program Services		Supporting Services		Total
	Career and Support	Management and General	Fund-raising		
Personnel costs	\$ 973,630	\$ 183,434	\$ 88,861	\$	1,245,925
Supplies	138,950	-	-		138,950
Facilities	92,396	2,332	1,619		96,347
Depreciation	90,676	2,074	1,440		94,190
Professional fees	12,575	98,408	8,940		119,923
Compassion and caring program	21,553	-	-		21,553
Programs	110,937	-	-		110,937
Fundraising events	-	-	37,652		37,652
Printing and copying	-	2,664	17,141		19,805
Insurance	7,165	2,846	83		10,094
Postage and shipping	-	4,244	-		4,244
Licenses and fees	-	1,012	-		1,012
Office	-	20,645	308		20,953
Vehicles	1,574	-	-		1,574
Travel and meetings	419	4,529	-		4,948
Staff and volunteer appreciation	-	6,590	-		6,590
Totals	<u>\$ 1,449,875</u>	<u>\$ 328,778</u>	<u>\$ 156,044</u>	<u>\$</u>	<u>1,934,697</u>

The accompanying notes are an integral part of these financial statements.

THE LAMB CENTER
Statement of Cash Flows
Year Ended June 30, 2022

Cash flows from operating activities:	
Change in net assets	\$ (226,539)
Adjustments to reconcile the change in net assets to net cash flows from operating activities:	
Net realized/unrealized (gain) loss on securities	701,388
Interest and dividends on investments	(185,024)
Non-cash donation of investment securities	(10,939)
Depreciation expense	94,190
Change in assets and liabilities:	
(Increase) decrease in accounts receivable	(22,806)
(Increase) decrease in prepaid expenses	(765)
(Increase) decrease in inventory	(2,172)
(Increase) decrease in other deposits	(6,625)
Increase (decrease) in accounts payable	31,454
Increase (decrease) in accrued wages	2,010
Increase (decrease) in compensated absences	(7,660)
Net cash flows provided by (used for) operating activities	<u>\$ 366,512</u>
Cash flows from investing activities:	
Purchase/sale of investments, net	\$ (24,696)
Purchase of property and equipment	(322,821)
Net cash flows provided by (used for) investing activities	<u>\$ (347,517)</u>
Net change in cash and cash equivalents	\$ 18,995
Cash and cash equivalents (including restricted) ,beginning of year	<u>352,519</u>
Cash and cash equivalents (including restricted) ,end of year	<u><u>\$ 371,514</u></u>

The accompanying notes are an integral part of these financial statements.

THE LAMB CENTER
Notes to Financial Statements
June 30, 2022

NOTE 1—DESCRIPTION OF THE ORGANIZATION:

The Lamb Center (the “Center”) is organized under the laws of the Commonwealth of Virginia as a nonprofit organization and is exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. The Center operates an informal partnership with local Christian churches, reaching out to the poor by providing a place for homeless men and women to obtain services to assist in their move toward sustainable living situations. The Center provides services to any who follow simple rules of safety, regardless of faith. The basic services the Center provides from its facility in the City of Fairfax, Virginia include: counseling, showers, laundry, simple medical and dental assistance, meals, phones, and an address for guests to receive mail.

Funding for these activities comes primarily from cash and in-kind donations received from individuals, businesses, religious and other organizations within the regional communities at large. The Center also makes use of government grants to advance select programs of public concern.

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Accounting

The financial statements of the Center have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this basis, revenue is recognized when earned and expenses are recognized as incurred.

Financial Statement Presentation:

The Organization reports information regarding its financial position and activities according to the following two classes of net assets based on the existence or absence of donor-imposed restrictions:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed stipulations, or the net assets that were donated with donor-imposed stipulations and released from restriction within the same fiscal year. Net assets without donor restrictions for the year ended June 30, 2022 amounted to \$7,395,872.

Net assets with donor restrictions - Net assets with donor restrictions are resources whose use by the Organization is limited by donor-imposed restrictions. This category includes both donor restrictions that are temporary in nature, and those that neither expire by being used in accordance with a donor’s restriction nor by the passage of time. The Organization has no net assets with donor restrictions for the year ended June 30, 2022.

Use of Estimates

Management uses estimates in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Program Services

The Center’s sole program service is to meet the spiritual and physical needs of the poor and homeless in and around Fairfax, Virginia.

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents include cash on hand, cash deposited with financial institutions and all highly liquid investments with an original maturity of three months or less.

Contributions Receivable

Management recognizes promises to give either once any conditions imposed by the donor relating to uncertain future events (i.e. other than restrictions for the passage of time or purpose of the funds) are met or once there is only a remote chance they will not be met. Contributions receivable are reflected at the present value of estimated future cash flows using a discount rate at the prime rate at fiscal year-end. There were no contributions receivable at June 30, 2022.

Inventory

Management values inventory of contributed supplies on-hand using an estimated flea market value, which takes the condition and likely method of disposition into account.

Investments

Donated equity securities are held at their original cost or market value at the time of contribution, and sold as soon as practicable thereafter. Cash flows from these sales are reported as being from operating activities under FASB ASC 230-10-45-21A. Sales of securities are reported net of nominal transaction fees ordinarily charged on similar accounts with their brokerage company. Donated investments still held at year end are considered current assets as they are expected to be converted to cash within one year. The Organization has no donated investments at June 30, 2022. Advisory fees of \$0 were provided in-kind during the current fiscal year.

Property and Equipment

Expenditures for the acquisition of property and equipment are capitalized at cost for all property and equipment with acquisition costs that exceed \$2,500. The fair value of donated assets at the date of the gift is similarly capitalized or recognized as an expense. Depreciation is computed by the straight-line method over the following estimated useful lives of the assets.

Furniture and Equipment	5-7 years
Phone and Security Systems	7 years
Computer Equipment	5 years
Vehicles	5 years
Leasehold Improvements	10-20 years

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. At the time of retirement or disposition of property and equipment, the cost and related accumulated depreciation and amortization are removed from the accounts and any resulting gain or loss is reflected in the results of activities.

Certain property and equipment, which included mostly desks and chairs, were donated to the Center when it first began operations. Given the age and condition of the property and equipment, and because they were received after use by a related organization, no value was recorded for these assets.

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

Prepaid Expenses

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid expenses. The cost of these items is recorded as an expense when consumed rather than when purchased.

Construction and Development

Costs to acquire, improve, and construct real property (including professional services, licenses and permits, and holding costs such as interest on construction loans, property hazard and builder's peril insurance, utilities, etc.) are capitalized as incurred, and any funds remain restricted by the donor for such purpose, until the project is substantially complete and ready for its intended use. The Center spent \$308,050 in 2022 for future housing projects to be completed in the future.

Contributions

Contributions received are recognized as support with or without donor restrictions, depending on the existence and/or nature of any donor restrictions in the period the donor's commitment is received. The Center reports gifts of cash and other assets, or sales of donated assets, as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor's restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, the support is reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions. Management does not imply time restrictions for contributions of long-lived assets (or cash contributions to purchase them.)

Contributed Services

Donated services are recognized as contributions if the services (1) create or enhance nonfinancial assets or (2) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Center. Services recognized by the Center include lawyers provided to the guests, repairs of service equipment, accounting services utilized by management, storage facilities provided by a local church, and lawyers, financial advisors, and other professionals involved in the Center's purchase and development of property used for their new facilities.

Functional Allocation of Expenses

The costs of providing the various programs and supporting activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These allocations were based on the estimated employee and volunteer hours dedicated to the programs and activities.

Cost of Joint Activities

FASB ASC 958-720-45-29 describes recording costs associated with joint activities (activities which are part fundraising and have elements of one or more other functions, such as program or management and general). The standard requires that the criteria of purpose, audience and content be met in order to allocate any portion of the costs of joint activities to a functional area other than fundraising.

Income Tax

The Center is tax-exempt under Section 501(c)(3) of the Internal Revenue Code (IRC). In addition, the Center has been determined to not be a "private foundation" within the meaning of Section 509(a) of the IRC and qualifies for deductible contributions as provided in Section 170 (b)(1)(A)(vi). The Center did not conduct unrelated business activities and therefore, has made no provision for federal income taxes in the accompanying financial statements.

NOTE 3—CONCENTRATION OF CREDIT RISK AND ECONOMIC DEPENDENCY:

Financial instruments that potentially subject the Center to concentrations of credit risk consist of interest bearing cash and investments in the bank. The Center maintains its cash accounts in various financial institutions that are insured by the Federal Deposit Insurance Corporation (“FDIC”) through the use of a sweep account to avoid maintaining uninsured balances. At June 30, 2022, the Center was utilizing three financial institutions to maintain its cash balances.

The FDIC insures cash balances of interest bearing accounts up to \$250,000 at each institution. At June 30, 2022 there was \$116,317 in excess of FDIC insurance.

The Center receives a substantial amount of its support from public contributions. Such contributions amounted to 68.03% total support for fiscal year 2022. Any shift in charitable giving would have a significant impact on the Center’s operations. In such a situation, the Board would adjust services to be provided commensurate with donation levels.

NOTE 4—CONTRIBUTIONS IN-KIND:

Contributions in-kind consist of the following revenues with related expenses:

Professional fees	\$	69,925
Goods		<u>137,100</u>
	\$	<u><u>207,025</u></u>

Additionally, many individuals volunteer their time and perform a variety of tasks that assist the Center in performance of its exempt activities, but these services do not meet the criteria for recognition as contributed services.

NOTE 5—INVESTMENTS:

Investments are stated at fair value and are summarized as follows as of June 30, 2022:

	<u>Fair Value</u>
Insured deposit program	\$ <u>15,092</u>
Equity securities	850,092
Mutual funds	<u>1,947,388</u>
Total	\$ <u><u>2,812,572</u></u>

NOTE 6—INVESTMENT FAIR VALUE MEASUREMENTS:

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. A three-level fair value hierarchy is used that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The following information summarizes the Center’s investments on a recurring basis:

	Fair Value Measurements at Reporting Date Using			
	Fair Value at 6/30/22	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Insured deposit program	\$ 15,092	\$ 15,092	\$ -	\$ -
Equity securities	850,092	850,092	-	-
Mutual funds	1,947,388	1,947,388	-	-
Total	<u>\$ 2,812,572</u>	<u>\$ 2,812,572</u>	<u>\$ -</u>	<u>\$ -</u>

NOTE 7—INVENTORY:

Inventory as of June 30, 2022 consists of the following:

Laundry and toiletries	\$ 744
Clothes	6,184
Food and related supplies	4,330
Dental supplies	585
Office supplies	13
Gift cards	4,022
Total inventory	<u>\$ 15,877</u>

THE LAMB CENTER
Notes to Financial Statements (continued)
June 30, 2022

NOTE 8—PROPERTY AND EQUIPMENT:

Property and equipment consist of the following:

Land	\$	1,830,602
Construction in progress		308,050
Building and improvements		2,449,355
Furniture, fixtures, and equipment		184,069
Vehicles		<u>42,500</u>
Subtotal	\$	4,814,576
Accumulated depreciation		<u>(527,676)</u>
Net property and equipment	\$	<u><u>4,286,900</u></u>

Depreciation expense for the year ended June 30, 2022 totaled \$94,190.

NOTE 9—COMPENSATED ABSENCES:

The Center's employees earn annual leave at various rates. Accumulated vacation up to 240 hours is paid upon termination. As of June 30, 2022, the accrual for compensated absences amounted to \$51,473.

NOTE 10—LINES OF CREDIT:

The Center has a \$3,000 unsecured revolving line of credit with Citibank, under the Staples Card brand, used for making purchases of supplies. Interest and principal (subject to minimum amounts) is payable monthly, with interest charged at an annual rate of 23.99% after a grace period (if the prior month's balance is paid in full.) Additionally, the Center has a \$100,000 line of credit with MainStreet Bank at an interest rate of 5.5%. There was no outstanding balance on either of these lines of credit at June 30, 2022.

NOTE 11—CONTINGENCIES AND CLAIMS:

The Center is only registered to solicit for charitable donations in Virginia. Management does not believe the Center is subject to the registration requirement of any other state.

THE LAMB CENTER
Notes to Financial Statements (continued)
June 30, 2022

NOTE 12—LIQUIDITY AND AVAILABILITY:

The following reflects the Center’s financial assets as of June 30, 2022, reduced by donor restrictions and amounts not available for general use because of board designations.

Financial assets at year-end:	
Cash and cash equivalents	\$ 346,514
Investments	2,812,572
Accounts receivable	<u>27,806</u>
Total financial assets available for use at year-end	\$ <u>3,186,892</u>
Financial assets available to meet cash needs for general expenses within one year	\$ <u><u>3,186,892</u></u>

None of the financial assets available for use are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the Statement of financial position date. The Center’s liquidity reserves may be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside of the Center’s normal course of business.

NOTE 13—DEFINED CONTRIBUTION PENSION PLAN:

The Center sponsors an IRC §403(b) defined contribution pension plan in the Anglican Church in North America (ACNA) Retirement Plan and Trust. The Center will match employee contributions of 4% of their salary. The Center paid \$37,429 of employer contributions toward employees’ retirement accounts for the year ended June 30, 2022.

NOTE 14—RELATED PARTY TRANSACTIONS:

During fiscal year 2022, Board of Directors members contributed approximately \$75,498 and employees contributed approximately \$8,049 to The Lamb Center.

NOTE 15—DATE OF MANAGERMENTS REVIEW:

In preparing these financial statements, management of the Center has evaluated events and transactions for potential disclosure through November 18, 2022, the date the financial statements were available to be issued.